## **For Immediate Release**

# 14 September 2009

# International Brand Licensing plc ("IBL" or "the Company" or "the Group") Interim Results

# **CHAIRMAN'S STATEMENT**

I am pleased to report the Group's interim results for the 6 month period ended 30 June 2009. The Group's performance should be considered against the backdrop of a very depressed sporting goods industry, both in the UK and internationally. Several of the key global sports brands have reported record decreases in both top line sales and profitability, whilst the majority of sports retailers have seen their sales and margins eroded by the well documented economic crisis.

Highlights: -

- During the period the Group reported a loss before taxation of  $\pounds 170,000$  (2008: profit of  $\pounds 248,000$ ). There were two main reasons for the reduction in earnings compared with last year:
  - The prior year interim results included an exceptional profit of £317,000, being the profit generated in June 2008 on the sale of the Admiral trademarks in Turkey;
  - Reduced royalty income due to the successful Admiral trademark sale in certain territories during the past two years, including both Japan and South Africa during the latter half of 2008.
- Since the period end, the Group disposed of its Australian and New Zealand Admiral trademarks for a cash sum of £117,000. These are territories from which the Group had received no royalty payments in recent years.
- The Group continues to negotiate with a number of its licensees in relation to the disposal of further trademarks. If successful, this will further strengthen the Group's cash resources and balance sheet in the coming months.

- The Group continues to explore new territories where Admiral is not yet represented.
- Reduced operating expenses following further cost reductions within the Group.

Although it is disappointing to report a loss for the period, the Board continues to exploit every opportunity in an effort to strengthen the Group's balance sheet.

Adam Reynolds Chairman

For further information, please contact:

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# INTERNATIONAL BRAND LICENSING PLC

# CONSOLIDATED INCOME STATEMENT FOR THE 6 MONTHS ENDED 30 JUNE 2009

	Notes	Unaudited 6 months ended 30 June 2009 £'000	Unaudited 6 months ended 30 June 2008 £'000	Audited Year ended 31 December 2008 £'000
Group revenue		143	306	465
Operating expenses		(335)	(90)	(1,474)
Operating (loss) / profit		(192)	216	(1,009)

<b>Operating (loss ) / profit analysed as:</b> Group revenue Operating expenses Operating loss before exceptional items		143 (305) (162)	306 (377) (71)	465 (947) (482)
Exceptional profit on sale of intangible assets Exceptional impairment of intangible			317 -	834 (1,300)
assets Share based payments		(30)	(30)	(61)
Operating (loss)/profit after exceptional items		(192)	216	(1,009)
Finance income Finance costs		23 (1)	32 -	86 -
(Loss)/profit before taxation		(170)	248	(923)
Taxation		-	(36)	(146)
(Loss)/profit from continuing operations		(170)	212	(1,069)
(Loss)/profit from discontinued operations		-	(100)	(238)
(Loss)/profit for the period		(170)	112	(1,307)
(Loss)/earnings per share (basic) (Loss)/earnings per share (diluted)	5 5	(0.51)p (0.47)p	0.34p 0.31p	(3.9)p (3.6)p

# INTERNATIONAL BRAND LICENSING PLC

# CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2009

	Notes	Unaudited as at 30 June 2009 £'000	Unaudited as at 30 June 2008 £'000	Audited as at 31 December 2008 £'000
Accesto				
Assets Non-current assets				
Property, plant and equipment		2	6	3
Intangibles	2	2,335	3,498	2,621
Deferred tax assets	-	<b>62</b>	50	62
Available-for-sale financial assets		271	70	21
Total non-current assets		2,670	3,624	2,707
Current Assets				
Inventories		-	90	-
Trade and other receivables		285	619	530
Cash and cash equivalents		2,183	1,341	2,501

Total current assets	2,468	2,050	3,031
Total assets	5,138	5,674	5,738
<b>Liabilities</b> <b>Current Liabilities</b> Trade and other payables Current tax liabilities	(328) (202)	(356) (98)	(457) (211)
Total current liabilities	(530)	(454)	(668)
Net assets	4,608	5,220	5,070
<b>Equity</b> Issued share capital Share premium account Other reserve Foreign currency reserves Retained Earnings	336 3,090 244 1,176 (238)	336 3,090 244 195 1,355	336 3,090 244 1,483 (83)
<b>Total Shareholders' Equity</b>	4,608	5,220	5,070

The financial statements were approved by the Board of Directors on 14 September 2009.

**Paul Foulger** Director

# INTERNATIONAL BRAND LICENSING PLC

# CONSOLIDATED CASH FLOW STATEMENT FOR THE 6 MONTHS ENDED 30 JUNE 2009

	Unaudited	Unaudited	Audited
	6	6	Year to 31
	months ended	months ended	December
	30 June 2009	30 June 2008	2008
	£'000	£'000	£'000
<b>Operating activities</b> Operating (loss)/profit after exceptional items	(192)	216	(1,009)
Loss from discontinued operations	-	(100)	(238)
Depreciation	1		3

Exceptional impairment of intangible assets Exceptional profit on sale of intangible asset (Increase)/decrease in receivables Increase/(decrease) in payables (Increase)/decrease in inventories Foreign currency translation Share-based payment Taxes paid	- 242 (146) - (25) 30 -	- (317) (92) (136) 20 - 30 (66)	1,300 (834) (3) (65) 110 73 61 (45)
Net cash (used in) / generated by operating activities	(90)	(445)	(647)
<b>Investing Activities</b> Interest received Net proceeds on sale of intangible asset Purchase of listed investments	23 - (250)	32 317 -	86 1,625 -
Net cash generated by investing activities	(227)	349	1,711
<b>Financing Activities</b> Interest paid	(1)	-	-
Net cash used in financing activities	(1)	-	-
Net (decrease)/increase in cash and cash equivalents	(318)	(96)	1,064
Cash and cash equivalents at beginning of period	2,501	1,437	1,437
Cash and cash equivalents at end of period	2,183	1,341	2,501

# INTERNATIONAL BRAND LICENSING PLC

# STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2009

	Share Capital £'000	Share Premium £'000	Other Reserve £'000	Foreign Currency Reserve £'000	Retained earnings £'000	Total equity £'000
At 1 January 2008	336	3,090	244	63	1,243	4,976
Profit for the period	-	-	-	-	112	112
Exchange difference	-	-	-	132	-	132
At 30 June 2008	336	3,090	244	195	1,355	5,220
Loss for the period	-	-	-	-	(1,419)	(1,419)

Fair value adjustment in respect of available-for-sale financial assets Share based payment Exchange Difference	-	-	- -	- - 1,288	(49) 30 -	(49) 30 1,288
At 1 January 2009	336	3,090	244	1,483	(83)	5,070
Loss for the period	-	-	-	-	(170)	(170)
Share based payment Exchange Difference	-	-	-	- (307)	15 -	15 (307)
At 30 June 2009	336	3,090	244	1,176	(238)	4,608

# INTERNATIONAL BRAND LICENSING PLC

# NOTES FORMING PART OF THE INTERIM FINANCIAL STATEMENTS

#### **1. General Information**

International Brand Licensing plc is a public limited company incorporated in the United Kingdom (Registration Number 04347937). The address of the registered office is 14 Kinnerton Place South, London SW1X 8EH. The principal activity of the Company is that of developing and exploiting a portfolio of sports and lifestyle brands, trademarks and logos.

The comparative figures included in this report for the six months ended 30 June 2008 are unaudited. The twelve months to 31 December 2008 are audited.

The financial information in this statement does not constitute statutory accounts under Section 434 of Companies Act 2006 and was not subject to a formal review by the auditors. The financial information in respect of the year ended 31 December 2008 has been extracted from the statutory accounts which have been filed with the Registrar of Companies. The auditors' report on those accounts was unqualified and did not contain any statement under Section 498 (2) or 3 of the Companies Act 2006.

The interim financial information has been prepared on a basis consistent with the accounting policies set out in the Group's statutory accounts for the year ended 31 December 2008. Fixed annual charges are apportioned to the interim period on the basis of time elapsed. Other expenses are accrued in accordance with the same principles used in the preparation of the annual accounts.

#### 2. Intangible assets

Intangible assets represent acquired trademarks and are recorded at historic cost. No amortisation is charged as they are regarded as having infinite lives. The annual results reflect the expenditure incurred in the support and development of these brands. In addition, the trademarks are supported by the existence of international licensee agreements, which establish obligations as to guaranteed minimum licence income and marketing arrangements with the view to maximising long-term growth. The directors believe that the licence agreements will be renewed at the end of their legal expiry dates and that the value of the trademarks will be maintained. The carrying values are reviewed annually and written down to the estimated recoverable amount as necessary.

#### 3. Share-based payment

The group operates share incentive and option schemes for directors and employees. For all share awards the fair value as at the date of grant is calculated using an option pricing model and the charge to the income statement is recognised as a staff cost over the vesting period.

# 4. Segmental reporting

The board considers that the Group has a single business segment which generates income by licensing its two brands. The revenue, expenditure and result reported in the income statement and the assets and liabilities reported in the balance sheet all relate to this single segment. An analysis of turnover by geographical destination is given below:

	Unaudited 6 months ended 30 June 2009	Unaudited 6 months ended 30 June 2008	Audited Year ended 31 December 2008
	£000	£000	£000
United Kingdom	51	142	190
Europe and Scandinavia	25	26	30
North America	45	33	134
Asia	17	89	95
Rest of the World	5	16	16
	143	306	465

# INTERNATIONAL BRAND LICENSING PLC NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

#### 5. Earnings per share

Earnings per share has been calculated using the weighted average number of shares in issue during the relevant financial period. The weighted number of equity shares in issue and the earnings, being the (loss)/profit after tax, are as follows:

	Unaudited 6 months ended 30 June 2009	Unaudited 6 months ended 30 June 2008	Audited year ended 31 December 2008
	Number	Number	Number
Weighted average number of shares (ordinary)	33,593,353	33,593,353	33,593,353
Weighted average number of shares (dilutive)	36,218,353	36,218,353	36,218,353

	£'000	£'000	£'000
(Loss)/Profit for the period/year	(170)	112	(1,307)
(Loss)/earnings per 1p ordinary share (basic)	(0.51)p	0.34p	(3.9)p
(Loss)/earnings per 1p ordinary share (basic)	(0.47)p	0.31p	(3.6)p

#### 6. Dividends

There were no dividends provided or paid during the six months.

## 7. International Brand Licensing AG

The results of International Brand Licensing AG are consolidated in the Interim financial statements and are shown below:

## **International Brand Licensing AG - Income Statement**

	Unaudited 6 months ended 30 June 2009 £'000	Unaudited 6 months ended 30 June 2008 £'000	Audited Year ended 31 December 2008 £'000
Revenue	143	306	465
Operating expenses	(157)	(233)	(268)
Operating (loss)/profit before exceptional items	(14)	73	197
Exceptional profit on sale of intangible asset	-	317	266
Income tax expenses	-	(1)	(121)
(Loss)/profit for the period	(14)	389	342

# INTERNATIONAL BRAND LICENSING PLC NOTES TO THE INTERIM FINANCIAL STATEMENTS (CONTINUED)

#### **International Brand Licensing AG - Balance Sheet**

Unaudited	Unaudited	Audited
as at 30	as at 30	as at 31
June	June	December 2008
2009	2008	

	£'000	£'000	£'000
<b>Assets</b> <b>Non-current assets</b> Property, plant and equipment Intangibles	2 2,335	5 3,294	3 2,621
Total non-current assets	2,337	3,299	2,624
<b>Current Assets</b> Trade and other receivables Cash and cash equivalents	248 32	475 214	467 108
Total current assets	280	689	575
Total assets	2,617	3,988	3,199
<b>Liabilities</b> <b>Current Liabilities</b> Trade and other payables Current tax liabilities	(601) (171)	(2,341)	(920) (192)
Total current liabilities	(772)	(2,341)	(1,112)
Net assets	1,845	1,647	2,087
<b>Equity</b> Issued share capital Retained Earnings	65 1,780	65 1,582	65 2,022
Total Shareholders' Equity	1,845	1,647	2,087

# 8. Company website

A copy of this announcement is available from the Company's website, being <u>www.iblplc.com</u>.

This information is provided by RNS The company news service from the London Stock Exchange

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